



Service & Solutions

# A Grundfos customised service agreement for me is peace of mind for a fixed fee



Customised service agreement

## Is uptime essential to you?

Pumps that are not regularly maintained may, with time, experience minor issues that, in the long run, can cause the pumps to be run down faster than necessary and cause unexpected production stops, if not corrected.

A Grundfos customised service agreement offers you a way to stay ahead of maintenance needs at all times.

**GRUNDFOS** 

Possibility in every drop





## Grundfos customised service agreement

From information about your installed base, application and criticality of the process in which the pump is involved, we help you define your maintenance needs and create a customised service package containing the service activities you need to make sure that your equipment is in great shape.

After each planned activity you receive a report on the condition of your equipment, and if we identify a need for adjustments that are not covered by the agreement, we will provide a separate quotation for this.

A customised service agreement is fixed in time and can include any of our existing service offerings.

### Benefits of a Grundfos customised service agreement

- Peace of mind
- Enhanced operational reliability and safety
- Reduced and predictable operating costs
- Increased equipment life span

### Golf course expects savings of EUR 50,000 thanks to customised service agreement from Grundfos

After experiencing repeating failures and excessive energy consumption in their pumping station, management at the golf course at Belas Clube de Campo near Sintra, Portugal decided to invest in a customised service agreement from Grundfos to free themselves of the unnecessary worries about pump performance. With a series of consultancy visits, an optimisation report, a turnkey technical solution, hardware rental model, 24/7 monitoring system and a maintenance contract for 60 months, the golf course estimates that the partnership will ensure them savings of EUR 50,000 over the next 10 years.

**“The long-term partnership created with Grundfos gives us the guarantee of an advanced and reliable solution that will enable us to focus on developing our business while Grundfos takes care of developing the system.”**

**Paul Saunders**, Golf Manager  
Belas Clube de Campo

### Grundfos customised service agreement in a few simple steps

- 1 We assess your needs based on your installed base and specific situation
- 2 After defining your service needs, we prepare a quotation
- 3 We plan the agreed activities to fit your schedule
- 4 The agreed activities are continually performed throughout the contract period
- 5 We follow up on every activity to ensure optimal service delivery

Contact us: [grundfos.com/pleasecallus](https://grundfos.com/pleasecallus)

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