

## Softline Group

Investment and technology holding company with over 30 years of experience and a broad regional presence in Russia, Kazakhstan, Uzbekistan, Vietnam, Indonesia, and the UAE.





### **Cornerstone of Digital Transformation**

25+ Companies

in the Group

5000+ Vendors

100 000+ Customers

Full range of

Services and solutions for Digital Transformation

### Leading IT Company in Russia

30+

30+

~1.3B USD

11 100+

Representative offices in 6 countries

Years in IT market Turnover in 2024

Employees

## **Strategic Objectives**



Leading the transformation of the Russian IT market



Expanding our service and product portfolio



Scaling global presence

## Main expertise of the Group



#### System Integration

IT modernisation. infrastructure solutions and services



#### Cyber Security

Comprehensive security services



#### Custom Development

5 Dev Centers. 4700+ developers, 3500+ projects, 23+ years



# Softline Software

& Hardware **Products** 



#### Cloud Solutions

Cloud modernisation, optimisation and management services



#### Industry Solutions

based on AI, ML, IoT, Big Data, VR/AR technologies

# PRODUCT AND SOLUTION PORTFOLIO FOR EXPORT

1

#### Softline Software

Softline offers a wide range of software products and solutions tailored to meet the evolving needs of customers across various industries

2

#### **Custom Development**

Softline custom development services encompass the entire development cycle, delivering tailored software solutions. Expertise in industrial systems (Finance, Manufacturing, Government), 4700+developers

3

#### **Softline Industry Solutions**

Our industry solutions are crafted to enhance operational efficiency, optimize processes, and drive innovation to fintech, manufacturing, retail, mining, energy & utilities sectors

4

#### **Software Distribution**

Digital technology distribution of the Russian software vendors based on the complex approach, including high services level (implementation, integration and technical support)

## **Softline Software**



Technological solutions which help retailers overcome different business challengers and avoid issues in managing operational processes across their organization, having communication gaps between the head office, frontline teams and cross department procedures

#### The results of using QVALON in retail:

+5% increase in sales

+20% increase in staff efficiency

to 20% savings in compensation

+25% increase in customer loyalty

## Cybersecurity solutions and services

Softline Group has cybersecurity team of over 400 professionals in Russia and offers a wide range of products and services, managing over 600 projects annually. With partnerships with 275 vendors, Softline delivers upscale cybersecurity solutions.

#### Infrastructure Security

- Secure workspace
- Network security (NGFW, IPS, ATP) VPN
- · Virtual Data Room (VDR)
- · Database Security
- MDM, EMM
- · Integrity control
- · Email and Web Security

#### Data Security

- · Awareness Trainings
- Data Loss Prevention
- Access control (IDM, PAM, PIM, MFA)
- · Data Encryption

#### **Application Security**

- · Application Security Scanning
- · Web Application Firewall (WAF)
- · Configuration management
- Penetration testing

# Implementing a product stack for digital sovereignty

#### kaspersky

positive technologies

# Governance and Incident Management

- · Incident management (SIEM, IRP)
- Security Operation Center (SOC)
- Risk management Compliance

#### **Our Services**

- · System design
- Proof of ConceptImplementation
- Technical Support
- Managed Services